

Industry Programme

CineLink Co-production Market and Work in Progress **Industry Terrace**

Industry events **Avant Premiere** **DOCU Rough Cut Boutique**

Regional Forum - European Film Forum

Friday, 14 August 2015

09:30 - 19:30 / City Hall

Women in today's European film industry: gender issues. Can we do better?

Representatives of ministries for culture and film funds from across Europe will gather at the Regional Forum Conference in Sarajevo on August 14, where a Sarajevo declaration on gender equality in film will be drafted. The conference is organised in the framework of the Bosnian and Herzegovinian Chairmanship of the Council of Europe's Committee of Ministers. By invitation only

18:30 / Festival Square

Festival Welcome Drink

Hosted by HT Eronet and Sarajevo Film Festival
By invitation only

23:00 / Hotel Europe

Festival opening Gala Reception

Hosted by Sarajevo Film Festival
By invitation only

Monday, 17 August 2015

18:00 - 19:30 / Festival Square

Festival Drink

Wine offered by Gentile Winery
All accredited guests welcome

23:00 / Festival Square

DOCU Rough Cut Boutique Welcome Drink

All accredited guests welcome

Tuesday, 18 August 2015

10:00 - 13:00 / Hotel Europe / Docu RCB LAB

DOCU Rough Cut Boutique Session

Participants only

13:00 - 15:00 / Atrium, Army Hall

Festival Lunch

All Industry guests welcome

14:30 - 17:00 / Hotel Europe / Docu RCB LAB

DOCU Rough Cut Boutique Session

Participants only

17:00 – 18:30 / Hotel Europe / Docu RCB LAB

DOCU Rough Cut Boutique One to One meetings

Participants only

18:00 – 19:30 / Festival Square

Festival Drink

Wine offered by Gentile Winery

All accredited guests welcome

23:00 / Meeting Point Café

Late Night Drinks

Hosted by EYE Film Institute Netherlands

All Industry guests welcome

Wednesday, 19 August 2015

10:00 – 13:00 / Hotel Europe / Screening Rooms

CineLink Work in Progress screenings

Session 1

10:00 – 13:00 / Hotel Europe / Docu RCB LAB

DOCU Rough Cut Boutique Session

13:00 – 15:00 / Atrium, Army Hall

Festival Lunch

All Industry Guests welcome

14:30 – 17:00 / Hotel Europe / Docu RCB LAB

DOCU Rough Cut Boutique Session

15:00 – 18:00 / Hotel Europe / Industry Terrace

Industry Terrace One to One meetings

15:30 – 18:00 / Hotel Europe / Screening Rooms

CineLink Work in Progress screenings

16:30 – 18:30 / Multiplex Cinema City, Cinema 4

Avant Premiere – Industry screenings

Session 1 – Slot 1

By invitation only

17:00 – 19:00 / Hotel Europe / Docu RCB LAB

DOCU Rough Cut Boutique One to One Meetings

Participants only

18:30 – 20:00 / Hotel Europe / Industry Terrace

Festival Drink with HBO Adria – Industry Terrace opening

Wine offered by Gentile Winery

All accredited guests welcome

23:00 / Aquarius Vils, Zmaja od Bosne 13

CineLink Industry Party Co-hosted with

Slovenian Film Centre

Exclusive International Media Partner VARIETY

By invitation only

Thursday, 20 August 2015

09:30 – 11:30 / Multiplex Cinema City, Cinema 5

Avant Premiere – Industry screenings

Session 2 – Slot 2

By invitation only

09:30 – 10:30 / Hotel Europe/ Industry Terrace

ACE and EAVE Networking Breakfast

All Industry guests welcome

10:00 – 13:00 / Hotel Europe / Docu RCB LAB

DOCU Rough Cut Boutique Group Session

Participants only

10:00 – 13:00 / Hotel Europe / Cinelink Meeting Room

CineLink One to One Meetings

10:30 – 12:30 / Hotel Europe / Screening Rooms

CineLink Work in Progress screenings

Session 3

11:00 – 13:00 / Hotel Europe / Conference Hall

Regional Forum / European Film Forum

Cinema exhibition sector: opportunities and challenges in Southeast Europe

The cinema exhibition sector in Southeast Europe is getting exciting. It is increasingly multiplexing, has a growing arthouse community, is experimenting with event cinema and has experienced several occupy cinema movements. Can it catch up with the more developed parts of the continent? Does the audience have an appetite for more? Where does it stand in the value chain of European films and where could it be in the future?

Introduction: **Dag Asbjornsen**, European Commission

Speakers include: **Christof Papousek**, Cineplexx; **Claudia Droc**, Europa Cinemas; **Hrvoje Laurenta**, Kino Europa Zagreb; **Mina Djukić**, Kino Zvezda Beograd; **Giovanni Dolci**, IMAX; **Jan Runge**, CEO, UNIC

Moderated by: **Tina Hajon**, independent expert

11:00 – 13:00 / Hotel Europe / Industry Terrace

Industry Terrace Info Sessions

13:00 – 15:00 / Atrium, Army Hall

Industry Lunch

Hosted by European Film Forum

All Industry guests welcome

14:30 – 16:00 / Hotel Europe / Docu RCB LAB

DOCU Rough Cut Boutique One to One Meetings

Participants only

15:00 – 18:00 / Hotel Europe / Cinelink Meeting Room

CineLink One to One Meetings

16:00 – 18:00 / Hotel Europe / Conference Hall

Talents Sarajevo Pack & Pitch

Public presentation moderated by Gabriele Brunnenmeyer

All accredited guests welcome

17:30 – 18:30 / Hotel Europe / Docu RCB LAB
DOCU Rough Cut Boutique Final Session

Participants only

18:30 – 20:00 / Hotel Europe / Docu RCB LAB
DOCU Rough Cut Boutique One to One Meetings

Participants only

18:30 – 20:30 / Hotel Europe / Industry Terrace
Festival Drink with Doha Film Institute

All Industry guests welcome

23:00 / Meeting Point Café
Late Night Drinks – Meeting Point Café
Hosted by MEDIA DESKS on the road

All Industry guests welcome

23:30 / Festival Square
DOCU Rough Cut Boutique

Awards ceremony & Bye bye drink

By invitation only

Friday, 21 August 2015

10:00 – 13:00 / Hotel Europe / Cinelink Meeting Room
CineLink One to One Meetings

10:00 – 13:00 / Hotel Europe / Industry Terrace
Industry Terrace Info Sessions

10:30 – 13:30 / Hotel Europe / Docu RCB LAB
DOCU Rough Cut Boutique One to One Meetings

Participants only

11:00 – 12:00 / Hotel Europe / Industry Terrace
**Info session with Directors Guild of
Bosnia and Herzegovina**

11:00 – 13:00 / Hotel Europe / Conference Hall
Regional Forum / European Film Forum

Public funding for coproductions: cooperating better across the borders in the borderless digital world

The ever-changing landscape of European film coproduction is opening up to territories across the world willing to coproduce in the European way. Meanwhile, the very notion of territoriality on which the system is based, is under pressure from global industry players and legislators alike. Which legal or financial instruments can public and private bodies which support national film industries use to work together better under the circumstances?

Speakers include: **Marten Rabarts**, Eye Institute Netherlands; **Robert Balinski**, Polish Film Institute; **Tamara Tatishvili**, Georgian National Film Center; **Andre Lange**, independent expert; **Hrvoje Hribar**, Croatian Audiovisual Center, **Ellis Driessen**, Netherlands Film Fund

Moderated by: **Jovan Marjanović**, Sarajevo Film Festival

13:00 – 15:00 / Restaurant Nova Bentbaša
German Lunch with Bosnian BBQ

Hosted by Medienboard Berlin-Brandenburg, Mitteldeutsche Medienförderung, Filmförderung Hamburg Schleswig-Holstein, FilmFestival Cottbus and connecting cottbus

All Industry guests welcome

15:00 – 18:00 / Hotel Europe / Cinelink Meeting Room
CineLink One to One Meetings

15:00 – 18:00 / Hotel Europe / Industry Terrace
Industry Terrace One to One meetings

16:00 – 18:00 / Hotel Europe / Conference Hall
**Workshop: Cinema retail- challenging crossroads
of opportunities**

Presented by Christian Hoffman, Procurement Concession/Operations Management, Cineplexx Kinobetriebe GmbH
Retail of concessions is one of the most important segments for the healthy management of the cinema exhibition business, both in big chains or small independent cinemas - all because the margins of profit are much higher than the ones from ticket sales. These facts are extremely important to all cinema exhibitors from the region, who are increasingly pressured by a highly unstable and ever more declining purchasing power of their audience. At this workshop, Avant Premiere will give all regional exhibitors the chance to find out first hand about trends in cinema retail, cooperation with brands and possibilities of adjustments for the Balkan region.

For participants only

18:30 – 20:00 / Hotel Europe / Industry Terrace
Polish Cocktail

Hosted by the Polish Film Institute on the occasion of Poland being
CineLink Partner Country

Wine offered by Gentile Winery

All Industry guests welcome

Saturday, 22 August 2015

10:00 – 13:00 / Hotel Europe / Industry Terrace
Industry Terrace One to One meetings

10:00 – 13:00 / Hotel Europe/ Cinelink Meeting Room
CineLink One to One Meetings

13:00 – 15:00 / Atrium, Army Hall
Festival Farewell Lunch

By invitation only

20:00 – 21:00 / National Theatre
Closing Awards Ceremony

By invitation only

21:00 – 23:00 / Festival Square
Festival Closing Reception

00:00 / Meeting Point Café
HT Eronet Audience Award

Hosted by HT Eronet

All accredited guests welcome